

EASTERN REGION - (Last Updated 07/26/04 by Bill Harkins)

| SUBJECT / AREA | CONTACT | PHONE |
|---|-------------------|--------------|
| GENERAL MANAGER | MARK CRONIN | 609-395-7326 |
| OFFICE SUPERVISOR: | MONACA BRODSKY | 609-395-7324 |
| SALES DISTRICT MANAGERS | | |
| SR. SALES ANALYST: | RANJAN RAY | 609-395-2382 |
| REGIONAL SALES MANAGER | KEITH KAMINETZKY | 609-395-7381 |
| Dist. 1: Mass., Maine, N. Hampshire, VT | MIKE KARRAT | 609-395-7317 |
| Dist. 2: Massachusetts, Rhode Island | KEVIN BARRY | 609-395-2330 |
| Dist. 3: New York, Connecticut, New Jersey | TONY YANTOSCA | 609-395-7318 |
| Dist. 4: New York | JOHN HYLAND | 609-395-7388 |
| Dist. 5: New Jersey | MARK MARENZANA | 609-395-7387 |
| Dist. 6: New Jersey, Pennsylvania | BOB KENT | 609-395-7346 |
| Dist. 7: Delaware, Maryland | JIM COLLINS | 609-395-7303 |
| Dist. 8: Maryland, Virginia | PETER PRATHER | 609-395-7348 |
| Dist. EAA: Maryland, Virginia | DON BARBER | 609-395-7355 |
| Dist. EAB: Pennsylvania, West Virginia | JERE BROPHY | 609-395-7327 |
| Dist. EAC: Pennsylvania, New York | TBD | TBD |
| Dist. EAD: New York, Vermont, Mass. | MIKE PARAHUS | 609-395-2312 |
| Dist. EAE: Pennsylvania | SATISH PRABHU | 609-395-7382 |
| PARTS & SERVICE DIST. MGRS | | |
| REGIONAL PARTS & SERVICE MANAGER | GLENN CARTER | 609-395-7395 |
| REGIONAL PARTS & SERVICE FIELD OPS MGR ASSISTANT: | JIM REHM | 609-395-7376 |
| | SHARON WAXMUNDSKY | 609-395-7322 |
| Dist. 1: Maine, New Hampshire, Vermont | DON DELANO | 609-395-7392 |
| Dist. 2: Massachusetts | KEVIN CLEARY | 609-395-7361 |
| Dist. 3: Connecticut, Massachusetts, RI | JOHN KETWIG | 609-395-7397 |
| Dist. 4: New Jersey, Pennsylvania | JOHN LORENZ | 609-395-7385 |
| Dist. 5: Connecticut, New York | MIKE STAHL | 609-395-7316 |
| Dist. 6: New Jersey | JONATHON HOFFMAN | 609-395-7302 |
| Dist. 7: New York | BOB RITTER | 609-395-7384 |
| Dist. 8: New Jersey, Delaware, Maryland, | MAURA DOWD | 609-395-7328 |
| Dist. EAA: Maryland, Virginia | JEFF WESTLUND | 609-395-7308 |
| Dist. EAB: Pennsylvania, West Virginia | TODD BURKETT | 609-395-7311 |
| Dist. EAC: Massachusetts, New York | TED LYTLE | 609-395-7315 |
| Dist. EAD: Maryland, Pennsylvania, Virginia, NY | JASON PERRRINO | 609-395-7393 |
| Dist. EAE: Virginia | STEVE HICKMAN | 609-395-7376 |
| Dist. EAF: Connecticut, NJ, NY, PA | GARY KOVAL | 609-395-7309 |
| Dist. EAG: Maryland | RICHARD WEIMER | 609-395-7310 |

EASTERN REGION - (Last Updated 06/11/04 by Bill Harkins)

| SUBJECT/AREA | CONTACT | PHONE |
|---|--|--|
| ACB (Advertising Checking Bureau) | | 800-338-2465 |
| ADVERTISING | JENNIFER WILSON | 609-395-7323 |
| AUTO SHOWS/FLEET/AUCTIONS | JENNIFER WILSON | 609-395-7323 |
| CONSUMER AFFAIRS | MIKE PERKINS | 609-395-7354 |
| CO-OP SALES PARTS | JENNIFER WILSON GLENN CARTER | 609-395-7323 609-395-7395 |
| CUSTOMER SATISFACTION DEVELOPMENT | KEN GURAK | 609-395-7351 |
| DISTRIBUTION | DOUG JEFFERY | 609-395-7369 |
| PARTS BUSINESS DEVELOPMENT | GENE DIEHL | 609-395-7321 |
| HMFC REGIONAL MANAGER | JACK PRIBULA | 609-395-7383 |
| DISTRICT FINANCE MANAGERS | | |
| Dist. 1-ME/NH/VT/MA/RI/CT/East Upstate NY | BRUCE PECK | 609-395-7386 |
| Dist. 2 - NY Metro/NJ/WA DC (Surround. beltway) | JIM REHDER | 609-395-7363 |
| Dist. 3 - VA/DE/MD (non-beltway/Phil./WV) | JACK TRAFALSKI | 609-395-2303 |
| HYUNDAI PROTECTION PLAN (HPP) | JIM REHM | 609-395-7376 |
| INCENTIVES | KEITH KAMINETZKY JENNIFER WILSON | 609-395-7381 609-395-7323 |
| LITERATURE/AD PLANNERS/HPP MATERIALS, ETC. | | 800-545-4515 |
| MARKET REPRESENTATION | SCOTT ARIGOT | 609-395-7369 |
| OPERATIONS MANAGEMENT | BILL HARKINS | 609-395-7325 |
| REBATE CHECKS | RESPECTIVE DISTRICT SALES MANAGER | |
| S T A R / 1099's & W-9s SALES | JENNIFER WILSON | 609-395-7323 |
| SALES TRAINING/MARKETING | KEITH KAMINETZKY | 609-395-7381 |
| SERVICE FIELD ENGINEER | RANDY CRALEY | 609-395-7396 |
| FIELD TECH SPECIALIST | TONY BARBERE | 609-395-7320 |
| FIELD TECH SPECIALIST | RICHARD PALAHUNICK | 609-395-2334 |
| SERVICE TRAINING MANAGER | TIM RAISNER | 609-395-7368 |
| SERVICE TRAINING INSTRUCTORS | JOHN SHAW JIM CORCORAN DAVID RITTER | 609-395-7359 609-395-7300 609-395-2304 |
| CLASS REGISTRATION forms on Web | | |
| STAR TESTS | | 800-782-7124 |
| TECH LINE | STAN ZALESKI | 800-325-6604 |
| VEHICLE DISTRIBUTION MSO's/INVOICES SENIOR VEHICLE ANALYST VEHICLE ANALYST | YVONNE CHAPDELAIN DIANE YARUSSI LEIGH MANN | 609-395-7338 609-395-7350 609-395-7366 |
| WARRANTY | JIM REHM | 609-395-7376 |